



REAL ESTATE AS A PROFESSIONAL CAREER - 2009

Circle the course for which you are registering

Phase 1
(\$550.00)

Phase 2
(\$375.00)

Phase 3
(\$375.00)

Name: Ms / Mr.

Phone:

Address:

City:

Prov:

Postal Code:

Email Address:

Visa/Master#:

Expiry Date:

(IMPORTANT: do not email this with your credit card number)

Total Payment Enclosed:

Student's Signature:

(post-dated cheques not accepted)

Shipping & Handling:

In Manitoba **\$18.38** (GST incl.) outside Manitoba **\$21.00** (GST incl.)

Getting Started – Associated Costs

After you have received your real estate licence or during your work on Phase 3, find a real estate employer or firm that meets your needs in terms of size, location, method of operation, future opportunities, etc.

Once you've started, work hard and learn as you go. Real estate industry figures show that skilled and experienced salespeople make the most money. To gain experience, learn from the people around you. Ask questions. Your broker would much rather tell you what you should do, rather than what you should have done.

It is very important to have enough money to meet all your personal financial needs until you start receiving regular commission income. Few people make sales and earn commission as soon as they enter the real estate business. Even when a sale is made, funds are not released until after the possession date, so a commission cheque could take three or four months to arrive.

To begin, there are some up front costs associated with becoming a real estate salesperson – course fees and licensing fees, for starters. If you are employed by a broker who is a member of a real estate board or association, there are additional fees: board or association dues, a one-time initiation fee for the MREA REALTOR® Security Program, plus levies for the MREA Reimbursement Fund and errors and omissions insurance. Also keep in mind that there are ongoing business expenses which must be met – transportation, clothing, and a pager or cellular phone, to name a few.

Please forward completed form to:

Education Department

The Manitoba Real Estate Association

1873 Inkster Blvd.

Winnipeg MB R2R 2A6

Tel: (204) 772-0405 / Fax: (204) 775-3781

For Office Use Only:

Method of Payment: _____

Text Received / Date Mailed: _____

Invoiced

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Letter

Excel:

Online